



Creativity
is
Excellence Having Fun
-
Triple AAA's
as a
Foundation to Customer
Service Excellence in
Academic Administration

Noel Knickelbein:
Academic Administrative Solutions



Creativity
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Fun
-
IBM



Academic Administrators

1. Roles and Responsibilities

2. Performance Management

3. Motivation of Staff Members

4. Skills Enhancement

Super Users – Skills Gap Analyze

PDP – Personal Development

Plan

Roles and Responsibilities

Key Performance Indicators (KPI's)

Motivation - Sense of Support -
Dedication

Service Culture

Customer-oriented Service Culture

Treat Your Employees Well

Create Camaraderie on your Team

Customer Oriented SC

Team-building initiatives

Build Psychological Safety on your
Team

Customer-oriented Service
Culture...*continued*

Invest in Professional Development

Reward and Provide Feedback

Define and Reinforce your Culture
Values, Mission and Vision





Skills Enhancement

Super Users – Skills Gap Analyze /
Shortcomings

Identify Super Users Maximize (Skills
Development)

PDP – Personal Development Plan

Institutional Visits





**Administrative Functions
and
Business Processes**



Understanding HE Legislation
PQM (CHE, DHET and SAQA)

HEMIS/VALPAC

HEQSF Alignment

Gazette Notices 38116 and 40123

SAQA ID's

NQF Levels



Re-engineering – Best Practices

Executive Commitment and Sponsorship....

Map current Business Processes (Shortcomings...)

Analyze and Synergize on Process Gaps....



Re-engineering – Best Practices

Identify Improvement Opportunities and Validate them....

Design Cutting-edge Future-State Processes

Implement Identified Changes and Evaluate....



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Service Level Agreement (SLA's)



Service Level Agreement (SLA)

Team Outputs / Measures /
Targets

- Academic Structure -
Verification processes
- Admissions
- Registration
- Examinations (QP's and Marks)



Accountability



Personally Accountable

Six Steps of Accountability

- Knowing your Roles and Responsibilities
- Honesty
- Admitting to Mistakes



Personally Accountable

Six Steps of Accountability *..continued*

- Empowering employees and teams
- Building Trust
- Setting realistic expectations



Personally Accountable

Stephen R. Covey – *“7 Habits of Highly Effective People”*

1. Being Proactive....
2. Begin with the End in Mind....
3. Put First Things First....



Personally Accountable

Stephen R. Covey... *continued*

4. Think Win-Win.....
5. Seek First to Understand, Then to Be Understood....
6. Synergize.....
7. Sharpen the Saw

A close-up photograph of several people's hands clasped together in a circle, symbolizing teamwork and unity. The hands are of various skin tones, and the background is a blurred office setting with papers and a desk.

**Respect is the Glue
that Holds Teams and
Organizations
together**



Legacy





**TIFAF CONFERENCE 2003
PE TECHNIKON**

NICK VUJICIC

NEVER GIVE UP

JUST BE

YOURSELF

SPEECH WITH ENGLISH SUBTITLE



2

ACADEMIC
REGISTRATION



